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November 14, 2008

To Whom It May Concern,

This is a letter of reference for Johnson and Hughes Construction Company, who have just completed an extensive house renovation and 5,000 square foot expansion of our home on 137 North Woodburn Drive.

This was a very complex project in part due to the need to integrate old and new technologies, to make the new extension look just like the original house (just as if it were built that way originally) and to solve some particularly vexing challenges presented by the lot's topography. John Hughes and his construction manager, Jim, did a superb job of problem solving and my wife and I are extremely pleased with the results. Our neighbors and friends just can't believe how nice it all came out. I can tell you that the sub-contractors were very good and easy to work with. The finish carpenters, stone masons, painters, tile and marble people were truly artisans who took tremendous pride in their work and it showed.

I would not hesitate to use Johnson and Hughes again if we had a similar project. They have a wonderful attention to detail and are a pleasure to work with.

Sincerely,

A handwritten signature in dark ink that reads 'Howard Phanstiel'. The signature is fluid and cursive, with the first letter of each word being capitalized and prominent.

Howard G. Phanstiel
137 N. Woodburn Drive
Los Angeles, CA 90049

HGP/JAG